

## Addendum No 01 to RFP document

### **Request for Proposal (RFP) for the procurement of a supplier for supply, maintenance, and charging of 50 nos. fully built battery electric air-conditioned buses for passenger transportation based on per-kilometer payments**

**Date: 05/09/2023**

Please note that the following amendments have been made in the RFP document for the above procurement to accommodate an increase in the lot size from 50nos to 200nos as per cabinet decision 23/1565/608/022-1 dated 29.08.2023 in this regard. (The amendments are shown in bold Italics)

In addition, to the highlighted amendments given below, arrange to replace “50 buses” with “200 buses” in the RFP document, bid submission forms, specifications, and all the other places where it appears in the RFP document.

- The title of the procurement (page no 01) has been amended as follows:

Request for Proposal (RFP) for the procurement of a supplier for supply, maintenance, and charging of **200**nos. fully built battery electric air-conditioned buses for passenger transportation based on per-kilometer payments

- Notice of Inviting for Request for Proposal (page no 05) has been amended as follows:

#### **Notice of Inviting for Request for Proposals**

Ministry of Transport and Highways  
7th Floor,  
Sethsiripaya stage II,  
Battaramulla,  
Sri Lanka

Notice No: MT/04/09/CT/535

Request for Proposal (RFP) for the procurement of a supplier for Supply, maintenance, and charging of **200** Nos. fully battery electric air-conditioned buses for passenger transport based on per kilometer rate payments on the Built Own and Transfer (BOT) contract basis.

MOTH invites proposals from duly qualified interested bidders/consortiums for procurement and maintenance and charging of 12m fully built air-conditioned electric buses **200** nos. for the operation of SLTB. RFP and related documents can be collected from the Chairman, Sri Lanka Transport Board, No. 200, Kirula Road, Narahenpita, Sri Lanka. Sri Lanka.

The last date for submission of proposals is on 06th October 2023 by 14:00 Hrs. proposals will be opened at 14:00 Hrs. at the Ministry of Transport and Highways, 7th Floor, Sethsiripaya Stage II, Battaramulla, Sri Lanka.

Sd/-

- The bidding Schedule and Details (page number 06) have been amended as follows:

### Bidding Schedule and Details

Name of work	Request For Proposal (RFP) For the selection of a supplier for procurement, maintenance, and charging of <b>200</b> nos 12m fully built air-conditioned electric buses on a per kilometer rate basis, for a contract period of 10 years.		
Quantity & type of buses	Type of Bus	Area of deployment	Quantity
	12m fully built air-conditioned electric buses with 39+ seating capacity for Colombo suburban area service	Colombo & suburbs	<b>200</b>
Note	<i>Details of floor position, seating pattern, seating capacities, type of seats, and standing capacity need to meet operation requirements and must be detailed sufficiently for evaluation.</i>		
Schedule of the procurement	Collection/ downloading of the tender document	2 <sup>nd</sup> August 2023 onward	
	Last day for payment of the application fee	<b>6<sup>th</sup> October 2023 before 14 hrs.</b>	
	Submission of proposals	I. Bid submission start date <b>6<sup>th</sup> September 2023</b> II. Bid submission end date <b>6<sup>th</sup> October 2023</b> before 14 hrs. III. RFP fee and bid security bond must be made before <b>6<sup>th</sup> October 2023</b> 14 hrs.	
	Opening of the proposals	On <b>6<sup>th</sup> October 2023</b> at 14 hrs.	
	Bid validity period	180 days from the proposal submission end date	
RFP Fee & Bid Security	RFP fee	LKR 100,000 or USD 305.00	
	Bid Security	LKR <b>4,000,000</b> or USD 12,400.00	

- The introduction (page 09) has been amended as follows:

## 2. Introduction:

SLTB, a Sri Lankan State Owned Enterprise (SOE) operates public bus services in Sri Lanka with 40% of the bus route permit rights. SLTB intends to introduce electric buses for operation in the city of Colombo and its suburbs by deploying them on the specified routes of SLTB using SLTB Bus crews. A lot of **200** of these e-buses are to be procured on a Built Own Transfer (BOT) Contract basis under this procurement. Upfront payment of any incentives is not provided.

This RFP is being hereby published for inviting proposals from eligible Original Equipment Manufacturers (OEMs), Joint ventures (JVs), and consortiums for the supply, charging, and maintenance of 12m fully built electric buses a lot of **200** nos. on per kilometer rate basis for a total contract period of 10 (ten) years.

As part of the draft supply agreement represented under this RFP, the successful bidder is expected to procure, charge, and maintain a lot of **200** nos. 12m fully built air-conditioned electric buses along with charging infrastructure including the required transformers, maintenance equipment, and related civil works. Availability factor of 95% on a daily basis of contracted buses throughout the contract period is expected from the supplier and payments would be made for the buses handed over for the operations by the supplier with the minimum daily distance assurance.

This RFP is divided into four sections namely:

**Section I: Instructions to Bidder:** Background, instructions, and process of bidding.

**Section II: The bidding process:** Details of the bidding process.

**Section III: Technical Specifications of the 12m fully built air-conditioned Electric Buses.**

**Annex A –** SLTB bus deployment schedule.

**Section IV: Documents to be provided with the proposal 1 to 14.**

Prospective Bidder is advised to read all chapters thoroughly as any items, provisions or stipulations may influence his costs, revenues, and risks and hence may affect his bidding. Some of the key terms are summarized in the previous section.

- 3. Section I: Instructions to bidders' clause 3.1 (page 10) has been amended as follows:
  - 3.1. Scope of the proposal: The Ministry of Transport and Highways of Sri Lanka referred to as MOTH invites proposals following the Single stage two envelop system, from eligible Bidders, for "the selection of a supplier for procurement, charging and maintaining of **200**

numbers of electric vehicle buses as specified in bidding schedule & details on “Built Own Transfer (BOT) Contract Basis”.

- 4. Section II: The bidding process (page 14) has been amended as follows:

#### 4. Section II: The Bidding Process

##### 4.1. Overview

4.1.1. MOTH invites proposals through technical and price bids in a Single stage two envelop system for the selection of a competent bidder for the award of the project and the proposal shall be submitted on **6th October** 2023 on or before 14hrs.

4.1.2. All the bidders who qualify in eligibility criteria have to demonstrate the ability to supply 12m electric bus with the respective range as mentioned in Technical Specifications, for which relevant certification is obtained, then only eligible bidders will be declared.

4.1.3. The bidders shall have to meet the eligibility and qualification criteria provided in the RFP. Bidders would be required to quote per kilometer rate for buses in accordance with the contract conditions specified in the RFP. The bidder whose price proposal is determined to be the lowest most and responsive shall be considered as Preferred Bidder (the “Preferred Bidder”).

4.1.4. Proposals to be submitted on **6th October** 2023 on or before the time and date fixed for submission of a proposal (“proposal Due Date”).

- Clause 4.3.22 of The RFP document (page 16) has been amended as follows:

4.3.22. The expected delivery schedule for lots of **200** buses, is as follows:

- Clause 4.9.1 of the RPF document (page 17) has been amended as follows

4.9.1 The bidder shall furnish separate bid security of Rs. 4 million according to annexure -15

- Clause 4.9.5 of the RFP document (page 17) has been amended as follows:

4.9.5 Bidder has to submit performance security of **Rs.50 million** for the contract period.

- Clause 4.17.3.2 of the RFP document (page 21) has been amended as follows:

4.17.3.2. Following shall be superscripted on the Submission of RFP: “Request for Proposal (RFP) - For Selection of supplier for Procurement supply and Maintenance of lot of **200** numbers of 12m fully built air-conditioned electric buses on per kilometer payment basis for SLTB.”

➤ Annexure -A of the RFP document (page 39) has been amended as follows:

No.	Night parking Depot	City/Route	No of Buses	Trip km	Daily trips/bus	Daily km/bus
1	Moratuwa/Negombo	Moratuwa-Fort-Ja-Ela-Negombo	12	60	04	240
2	Moratuwa/Negombo	Negombo – Ja-Ela-Fort- Galle Road-Moratuwa	12	60	04	240
3	Nittambuwa/Homagama	Nittambuwa-Kadawatha-Kandy Road – Fort- Nugegoda – Maharagama-Homagama	14	66	04	264
4	Nittambuwa/Homagama	Homagama- Nugegoda- Fort – Kandy Road – Kadawatha - Nittambuwa	14	66	04	264
5	Piliyandala/Kesbewa	Piliyandala - Kohuwala - Colombo Fort -Kohuwala - Piliyandala	14	40	06	240
6	Thalangama	Hanwella - Kaduwela – Battaramulla - Purahala - Kollupitiya	14	37	06	222
7	Kirindiwela	Kirindiwela – Hanwella – Kaduwela – Wellampitiya – Colombo Fort	14	55	04	220
8	Panadura	Panadura – Moratuwa – Piliyandala – Kottawa – Pannipitiya - Battaramulla	14	42	06	252
9	Colombo Fort	Padukka – Malabe – Athurugiriya – Borella – Colombo Fort	14	39	06	234
10	Gampaha/Divulapitiya	Minuwangoda – Gampaha – Balummahara – Weliveriya – Kaduwela – Battaramulla – Borella – Peliyagoda – Gampaha - Minuwangoda	18	80	03	240
11	Giriulla	Kadawtha – Yakkala – Nittambuwa – Pasyala – Meerigama – Giriulla	08	50	04	200
12	Divulapitiya	Minuwangoda – Veyangoda – Nittambuwa – Attanagalla – Kirindiwela – Pugoda - Hanwella	08	52	04	208
13	Makumbura	Makumbura – Homagama – Godagama – Malabe – Battaramulla – Borella – Colombo Fort – Thummulla – Nugegoda- Makumbura	05	58	04	232
14	Makumbura	Makumbura – Nugegoda – Thummulla – Colombo Fort – Borella – Battaramulla –	05	58	04	232

		Malabe – Godagama – Homagama – Makumbura				
15	Moratuwa	Moratuwa – Katubedda – Piliyandala – Maharagama – Nugegoda – Kohuwala – Dehiwala – Rathmalana – Moratuwa	–04	33	06	198
16	Moratuwa	Battaramulla – Borella – Narahenpita – Bambalapitiya – Moratuwa	–08	26	08	208
17	Gampaha	Gampaha – Kadawtha – Borella	–04	35	08	210
18	Gampaha	Gampaha – Weliveriya – Kaduwela	–08	40	06	240
19	Kaluthara	Kaluthara – Panadura – Dehiwala – Nugegoda - Battaramulla	–10	47	04	188
		Total fleet	200			

\* Daily guaranteed minimum number of kilometers is assured for the lot of 200nos and would be paid on monthly basis and not for individual buses. Payments would be made for actual monthly operated kilometers of the lot subject to a minimum of monthly guaranteed kilometers.

\*\* Bus deployment plan is based on SLTB info.

\*\*\* Further details can be obtained by bidders during site visits and through clarification as necessary.

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#### Certification of Recognition of Addendum 01

I/We certify that the content of Tender addendum 01 consisting of 06 pages shall be taken into account when preparing my/our proposal for procurement of a supplier for supply, maintenance, and charging of 200 nos. fully built battery electric air-conditioned buses for passenger transportation based on per-kilometer payments

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Signature of the authorized officer

Date

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Name of the company/ Joint venture